



GOLDENCREW



Pretty Z. Sims

Personal Information:

Age : 43
Nationality : Filipino
Language : English, Tagalog
Marital Status : Married
Date of Birth : 22 / 7 / 1981

Objective

Talented Sales Representative with proven record of success in surpassing profit goals. Understands how to bring in and retain customers with expert promotional strategies. History surpassing targets with strengths in budget control, employee motivation, and marketing. Committed trade professional experienced in growing profitable retail outlets. Leads by example to motivate hardworking, driven sales teams. Skilled in business planning and management to maintain high-performing stores.

Educational Background

Bachelor of Arts: Mass Communication
Hoy Cross of Davao College
Davao City, Philippines
1997 – 2002

Work Experience

❖ Sales and Operation Manager

Philippines

2007 – 2024

Duties:

- Hired and trained staff for optimum performance against sales and marketing objectives.
- Managed the evaluating, determining value, and pricing of new products within product range.
- Developed retail strategies with seasonal changes and implementation plans for deployment teams.

❖ Call Center Agent

Iqor, Davao Philippines
Feb 2017 – Nov 2017

Duties:

- Picked up additional tasks to aid team success.
- Spoke to customers in multiple languages to resolve problems and answer questions.
- Demonstrated consistent hard work and dedication to achieve results and improve operations.

❖ Nanny

Philippines
2002 – 2007

Duties:

- Makes sales appointments with clients
- Understanding and promoting company programs
- Achieve sales targets

Skills

- ❖ Sales Driven
- ❖ Network Engagement
- ❖ Sales Reporting
- ❖ Relationship Management
- ❖ Inventory Management
- ❖ Distribution Strategy Development
- ❖ Resourcefulness

Email: Info@GoldenCrew.ltd
Tell No. +966 50 253 2892